

Kickstarting your gas AMI journey

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We know utilities.

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Agenda

- Introductions
- AMI 2.0 Summit
- Next generation gas AMI
- Project overview
- Case study: Philadelphia Gas Works

Speakers



Glen Mannering

Director

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Rick Hitzemann

Director

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Leonard Xhemali

Superintendent, Meter and
Measurement Engineering,
Philadelphia Gas Works

Join us for the AMI 2.0 Summit

When | October 7, 2025

Where | Sheraton Denver Downtown Hotel, Denver, CO 80202

Who | Utility professionals driving AMI strategy and operations

What | One-day event to discuss, debate, and learn.
Hands-on sessions include Electric 2.0 and Gas AMI.

Next generation gas AMI

Technological trends in US gas utilities



Customer &
employee safety



Digitization &
automation



Clean gas –
RNG & H2



Demand forecasting &
grid optimization

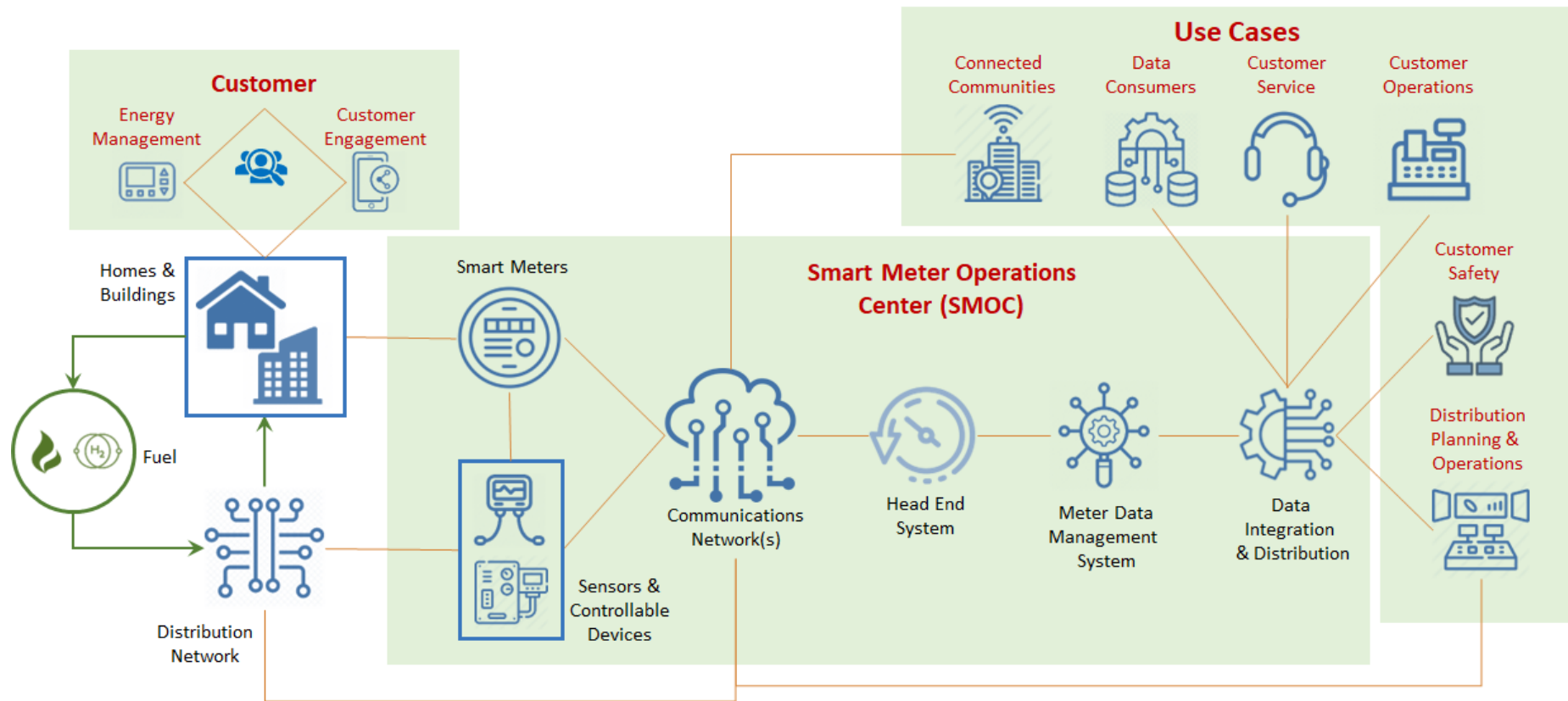


Cybersecurity
enhancements

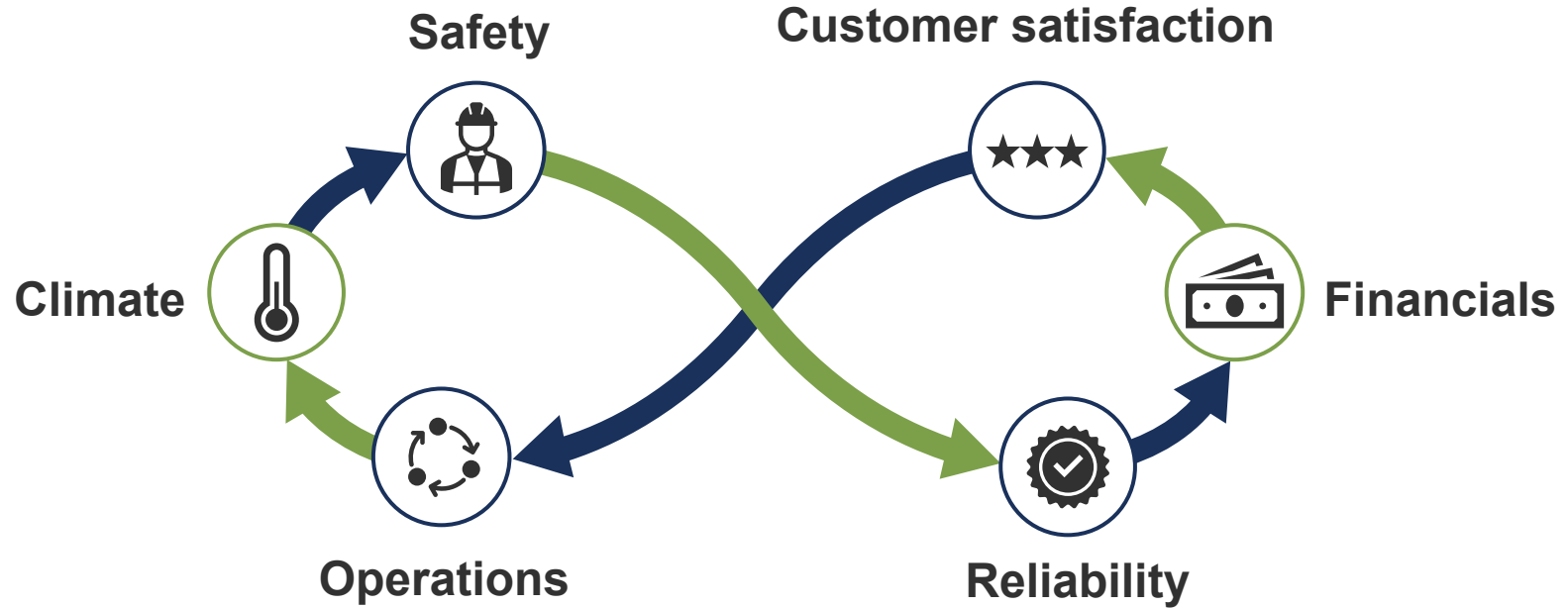


Smart pipeline
monitoring

Gas AMI capability evolution



Next generation use cases



AMI and smart grid adoption evolution

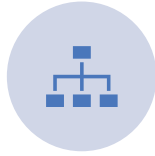


AMI project overview

AMI is a transformational evolution



**Strategy and
alignment**



**Governance and
organization**



**People and
talent**



**Policy and
process**



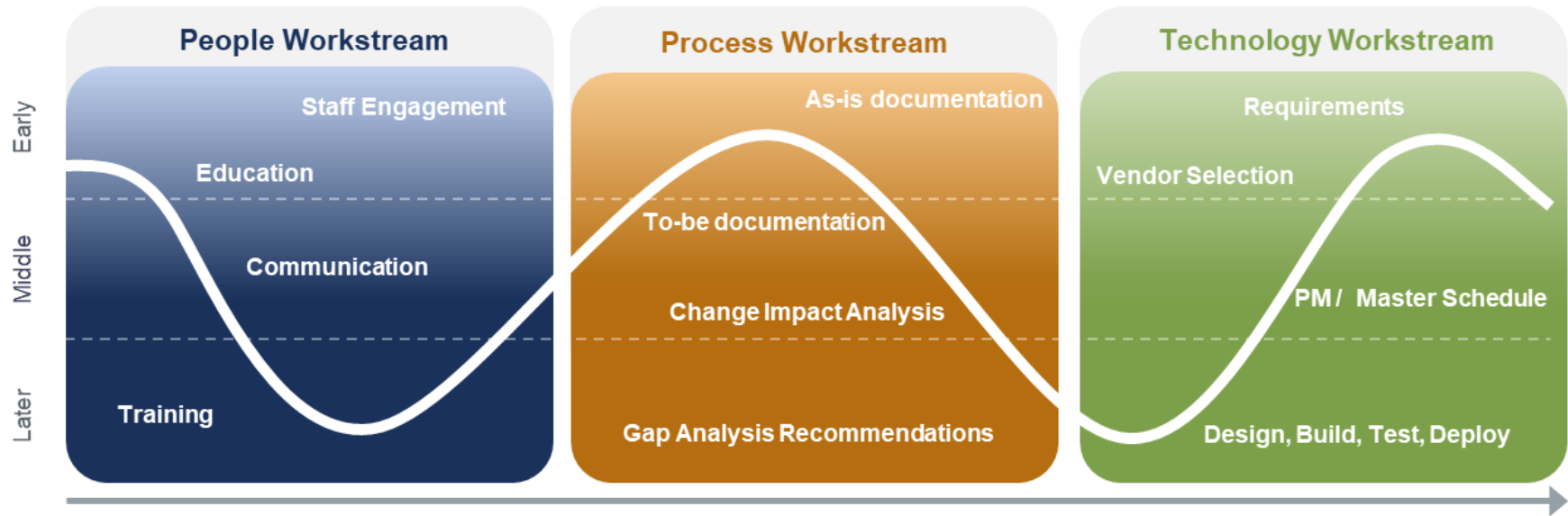
**Data and
insights**



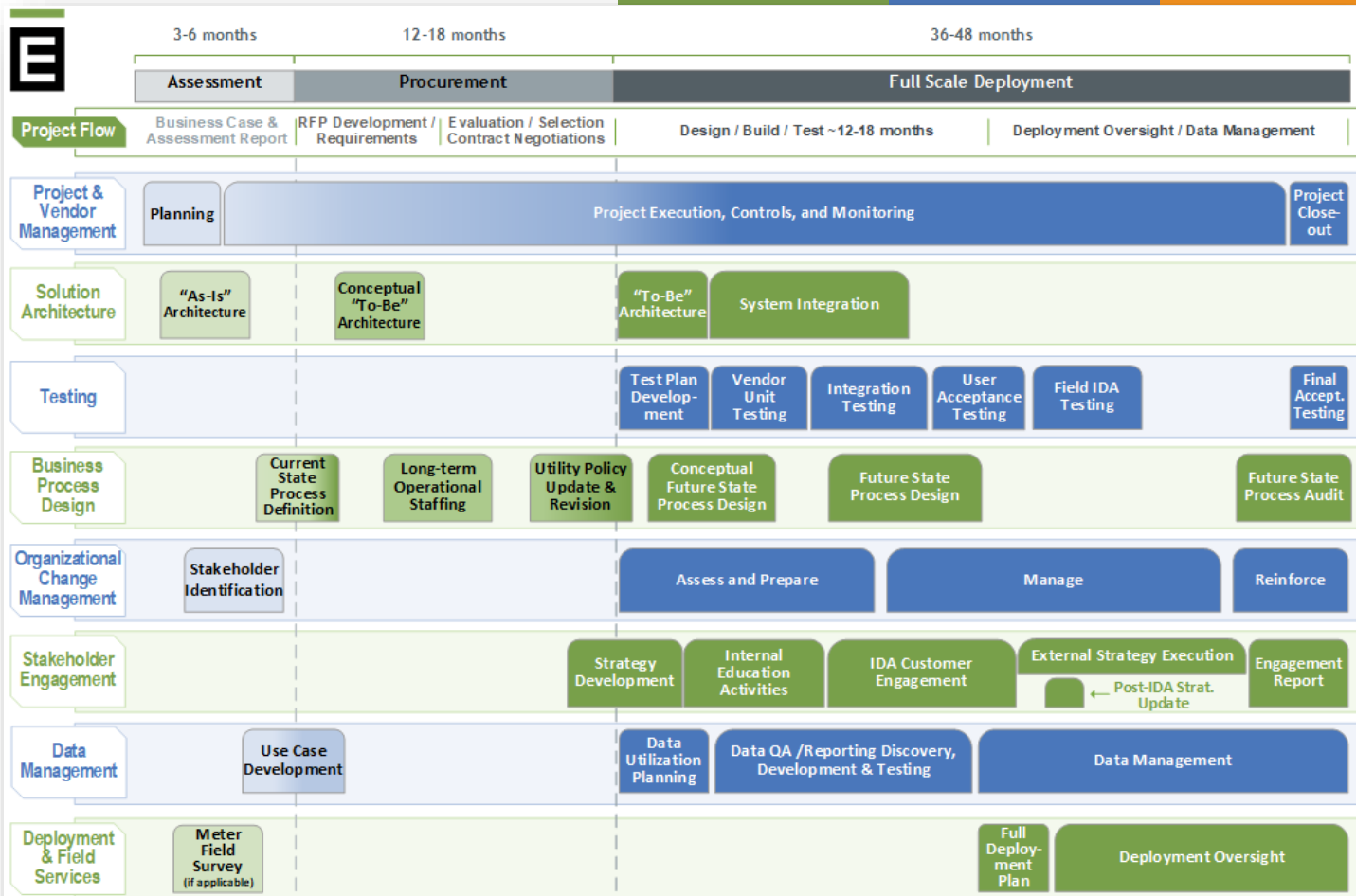
**Technology and
architecture**



More than a meter replacement or technology project



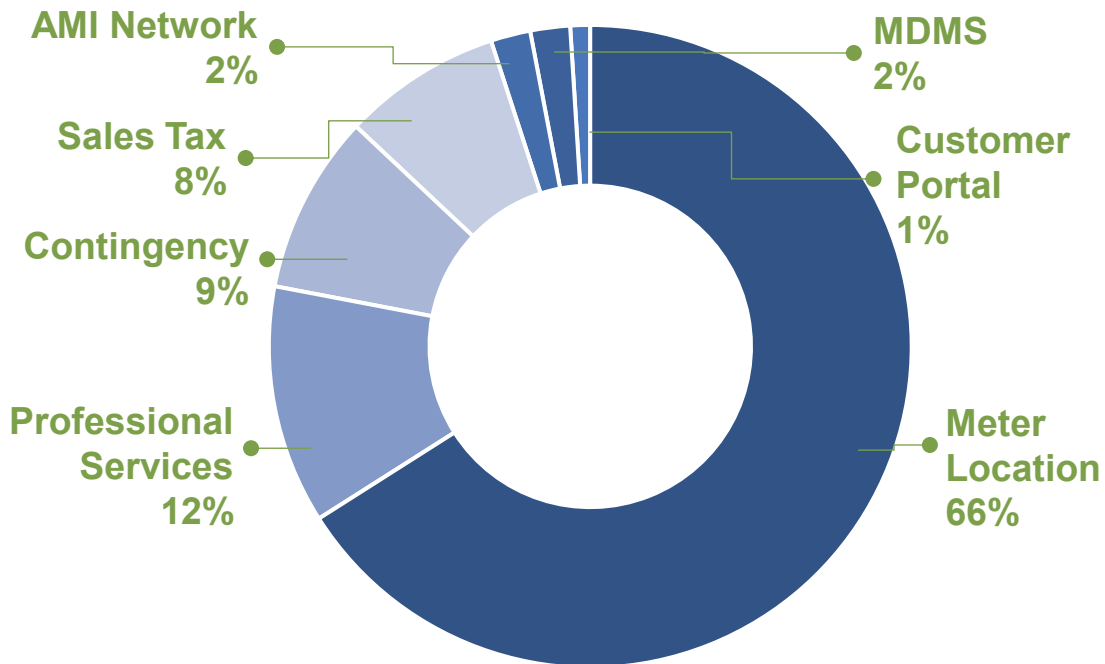
Typical project timeline and work-streams.



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AMI project costs

TYPICAL AMI PROJECT COST BREAKDOWN



More than 60% of the project cost is at the meter location.

10 steps for success



Establish a comprehensive **business case**.



Employ **program governance** / project management practices.



Develop a project and post-project **staffing plan**.



Craft an employee / customer **education and communication** campaign.



Engage and capture **requirements** across **all** departments.

10 steps for success



Publish a comprehensive **Request for Proposal** (RFP).



Define and include clear **acceptance criteria and SLAs** in all vendor contracts.



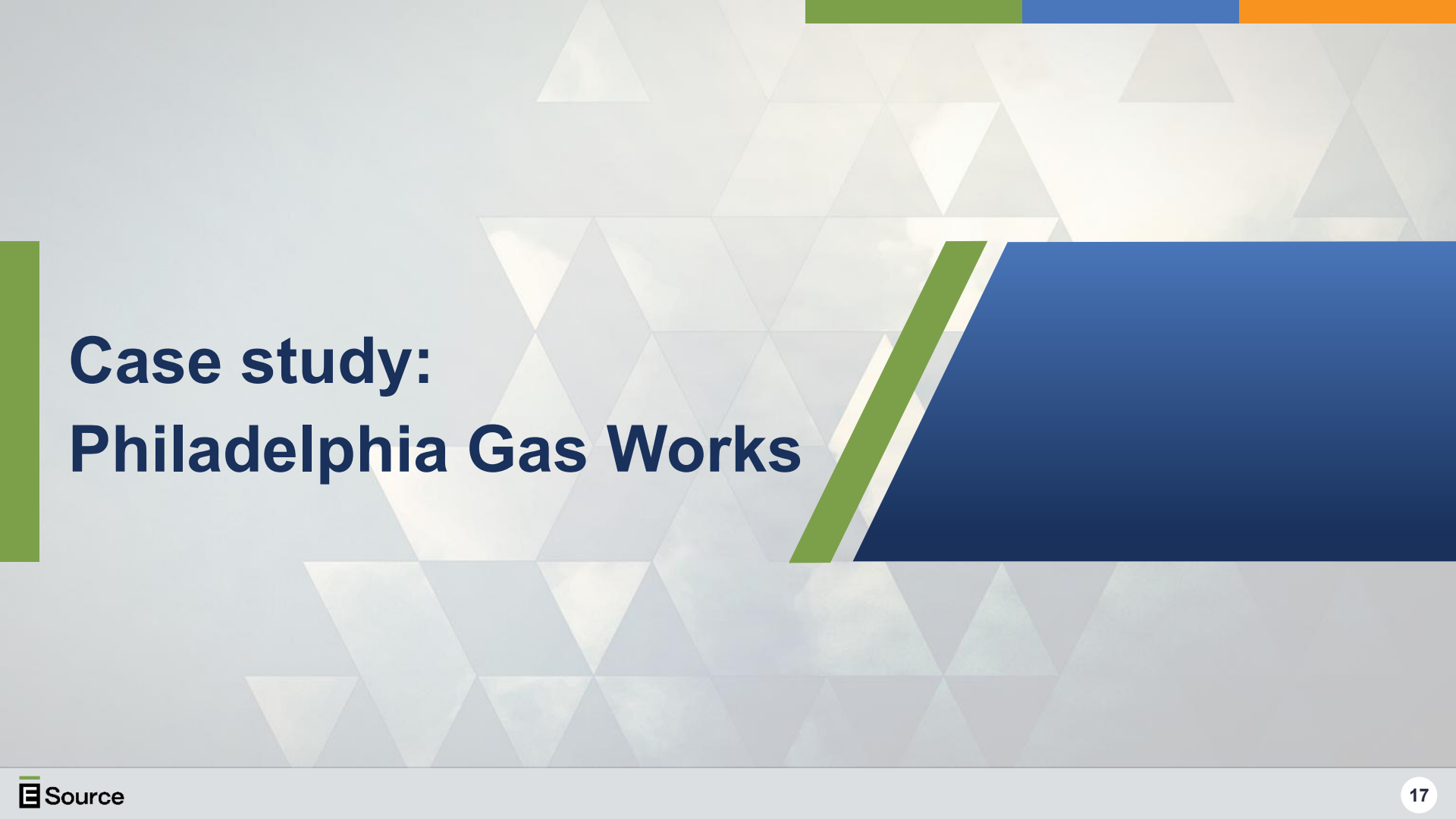
Re-engineer your **business processes**.



Establish thorough **end-to-end testing**.



Stage the rollout with an **initial deployment area**.



Case study: Philadelphia Gas Works

PGW's history



The nation's largest municipally-owned natural gas utility.

- **1836:** The city's first 46 gas lights were turned on.
- **1841:** PGW became under city ownership
- **1972:** PGW became managed by the Philadelphia Facilities Management Corporation (PFMC)
- **2000:** PGW regulated by the Public Utility Commission
- Approximately 1,600 employees

PGW's vision and goals



Drive operational
excellence



Grow revenue through
expanded offerings



Make PGW easy to do
business with



Attain a diverse,
skilled workforce



Generate inclusive
regional economic growth



Lead Philadelphia's
clean energy future

PGW's numbers

- Customers served:
~ 520,000
- ~ 98% residential
meters
- ~ 2% commercial /
industrial customers
- ~ 86% of our system runs on
low pressure distribution
- ~ 93% of meters are indoors

Walk-by to AMR transition

- One of the first gas utilities to transition in the early 1990s
- ~99% meter reading success rate
- Fewer manual reads, better accuracy
- Provides tilt and magnetic count



PGW's AMI journey and implementation roadmap

- Exploration began in 2015; active research since 2017
- RFP paused in 2019 due to COVID-19
- Pilot tested various gas meters
- Now in business case review and RFP development
- Planning for deployment, organizational impact, and risk management

Why AMI?

- Overpressure protection for low-pressure gas distribution systems
- Safety enhancements: faster emergency response, remote shut-offs, early leak detection, detects flow/temperature anomalies, methane leaks, and tampering
- Modernizes meter reading and telemetering

AMI benefits

Environmental

- Reduced truck roll outs
- Fewer vehicular accidents and field injuries
- Supports greenhouse gas emission reduction goals

Customer

- Real-time usage data
- Fewer call center contacts
- Enhanced customer choice

Questions

