

# Navigating the data center sector

Key trends, opportunities, and challenges for utilities

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We know utilities.

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# Speakers



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Lead Research Analyst,  
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Executive Consultant,  
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# Today's discussion

- Review the data center landscape and impact to utility strategy
- Highlight utility opportunities and challenges
  - Economic development and load forecasts
  - Time and path to power
  - Renewable and net-zero targets
  - Energy efficiency and load flexibility
  - Impacts to other retail and low and moderate income (LMI) customers



# Data centers and their energy use are the talk of the town

- “AI, data center load could drive ‘extraordinary’ rise in US electricity bills” —Utility Dive
- “Data centers are driving US power demand to hard-to-reach heights” —Canary Media



Source: Microsoft stock images

# A recent EPRI study of 25 utilities indicated...



**60%** of utilities with interconnection requests > 500 MW



**48%** of utilities with interconnection requests > 1 GW



**23%** of utilities with total requests > current utility peak

Source: Microsoft stock images

[Source: Utility Experiences and Trends Regarding Data Centers: 2024 EPRI Survey](#)

# AI and LLMs are changing the energy and computing landscapes



## Futurism



**Sam Altman Admits That Saying "Please" and "Thank You" to ChatGPT Is Wasting Millions of Dollars in Computing Power**

"You never know."

Source: Futurism

# Recent Ask E Source topics about data centers

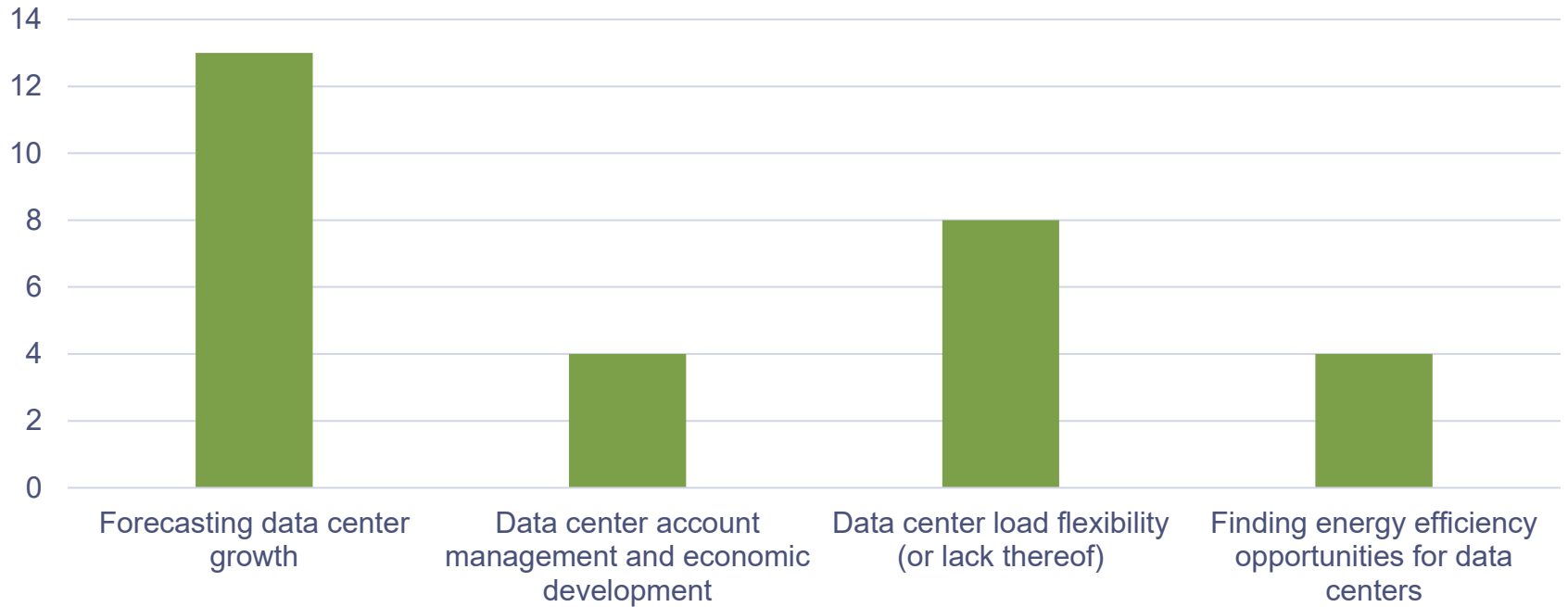
- Improving economic development
- Forecasting load growth
- Energy efficiency opportunities
- Demand response and load flexibility options
- Reducing impacts to other retail and LMI customers

# Poll: Which topic is the biggest challenge for your utility?

- 1) Forecasting data center growth
- 2) Data center account management and economic development
- 3) Data center load flexibility (or lack thereof)
- 4) Finding energy efficiency opportunities for data centers

# Poll results

Which topic is the biggest challenge for your utility?



# Panel discussion



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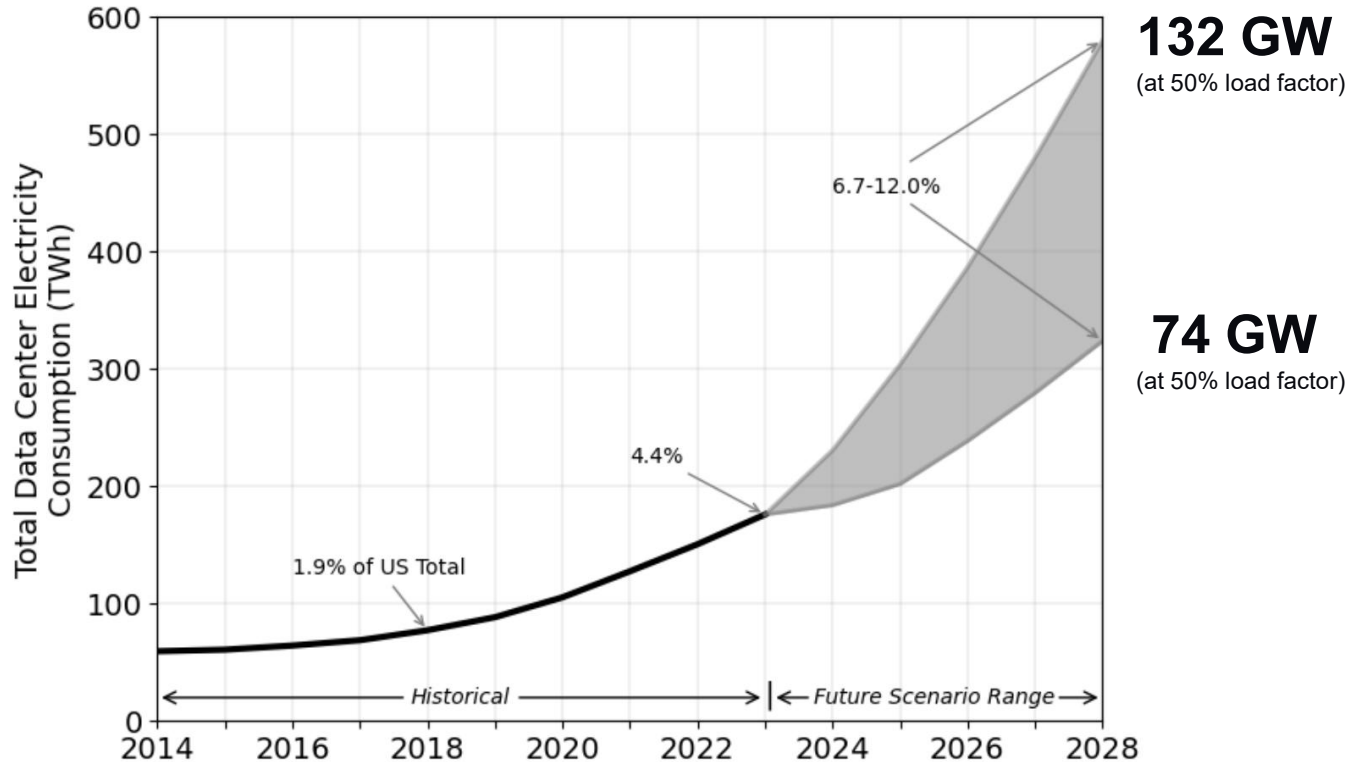
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# Data center load forecasts vary



Source: LBNL, [2024 United States Data Center Energy Usage Report](#) (PDF). Used with permission.

# Forecast uncertainty and skepticism

## Demand and supply unknowns

- AI demand uncertainty
- Software improvements
  - New AI and LLM algorithms (e.g., Deepseek)
- Hardware improvements
  - New chips
  - Facility upgrades

## New questions and new counterpoints

- “NVIDIA’s business plan is our growth forecast.”
- Speculative interconnection requests, shopping around
- Other sectors or sources may drive more demand growth

# Headlines point to increased uncertainty...

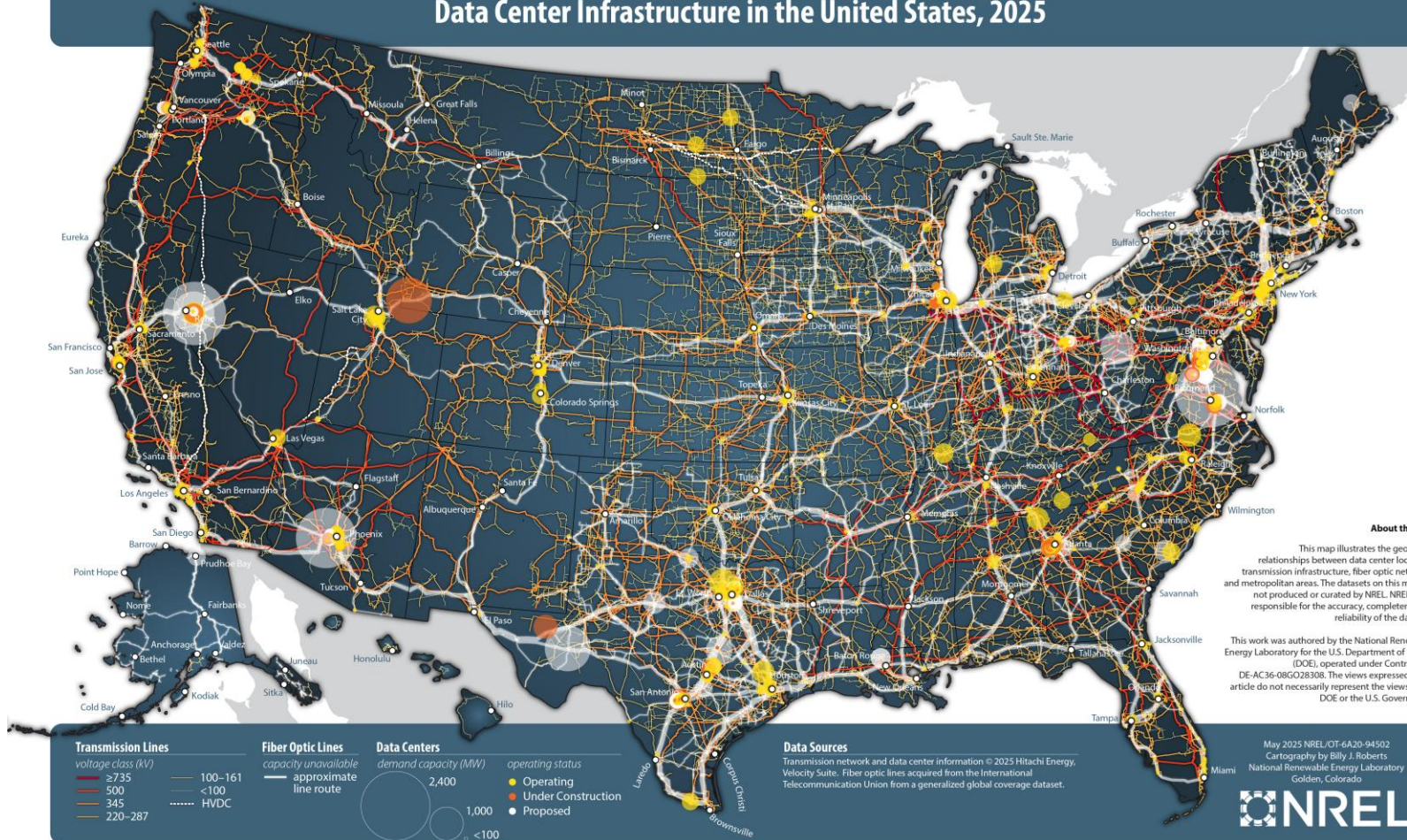
Microsoft says it's 'slowing or pausing' some AI data center projects —AP News

Amazon has halted some data center leasing talks, Wells Fargo analysts say —Reuters

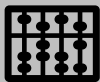


Source: Microsoft stock images

# Data Center Infrastructure in the United States, 2025



# Consider forecast ranges



## Don't rely on a single forecast.

“understand the range of possible futures and identify major sources of uncertainty”

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## Assess different load types

“Flight risk” and “forecast uncertainty” vary by load.

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## Prioritize fast, affordable, flexible capital investments

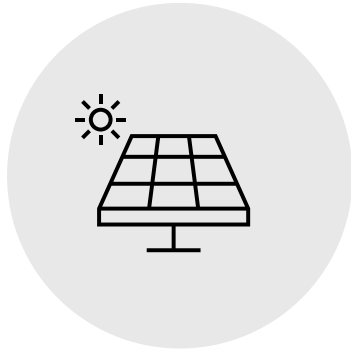
Energy efficiency, VPPs, grid-enhancing technologies, etc.

# “From a seat at the table, to getting the first call”

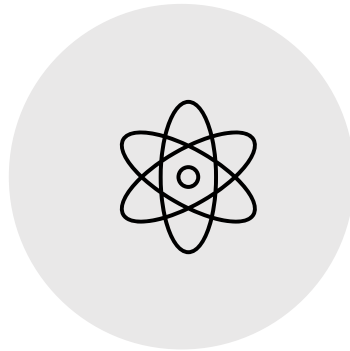
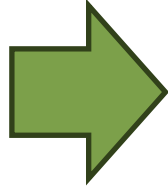


Source: Microsoft stock images

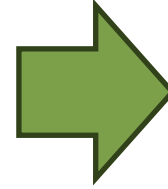
# Path to power is overshadowing net-zero



Early desire  
focused on fully  
renewable



Microsoft and  
Constellation—Three  
Mile Island Nuclear



Chevron partnership  
to provide gas-  
powered capacity

# Will data centers increase other customers' bills?

“

“...will likely increase system costs for all customers, including non-data center customers”

—Virginia Joint Legislative Audit and Review Commission (JLARC) report

”

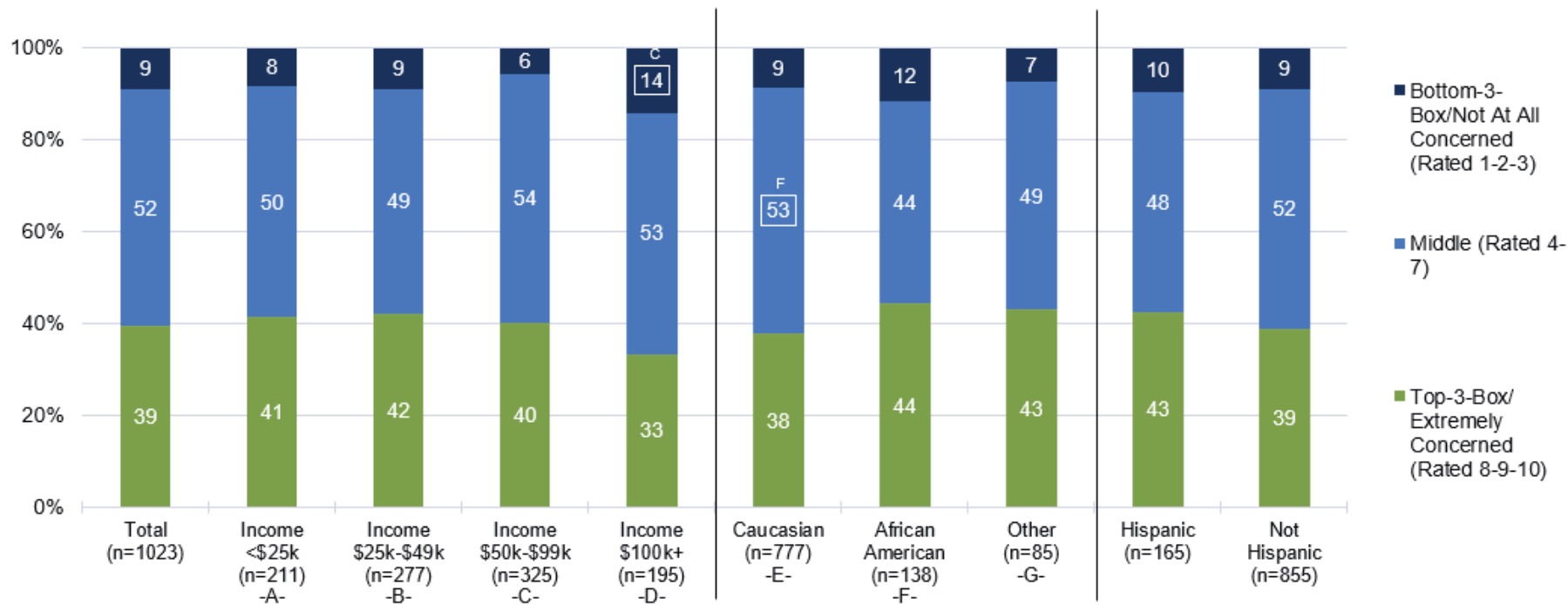
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“...additional financial risks to electric utilities and their customers because of the sheer size of the industry's energy demand”

—Virginia Joint Legislative Audit and Review Commission (JLARC) report

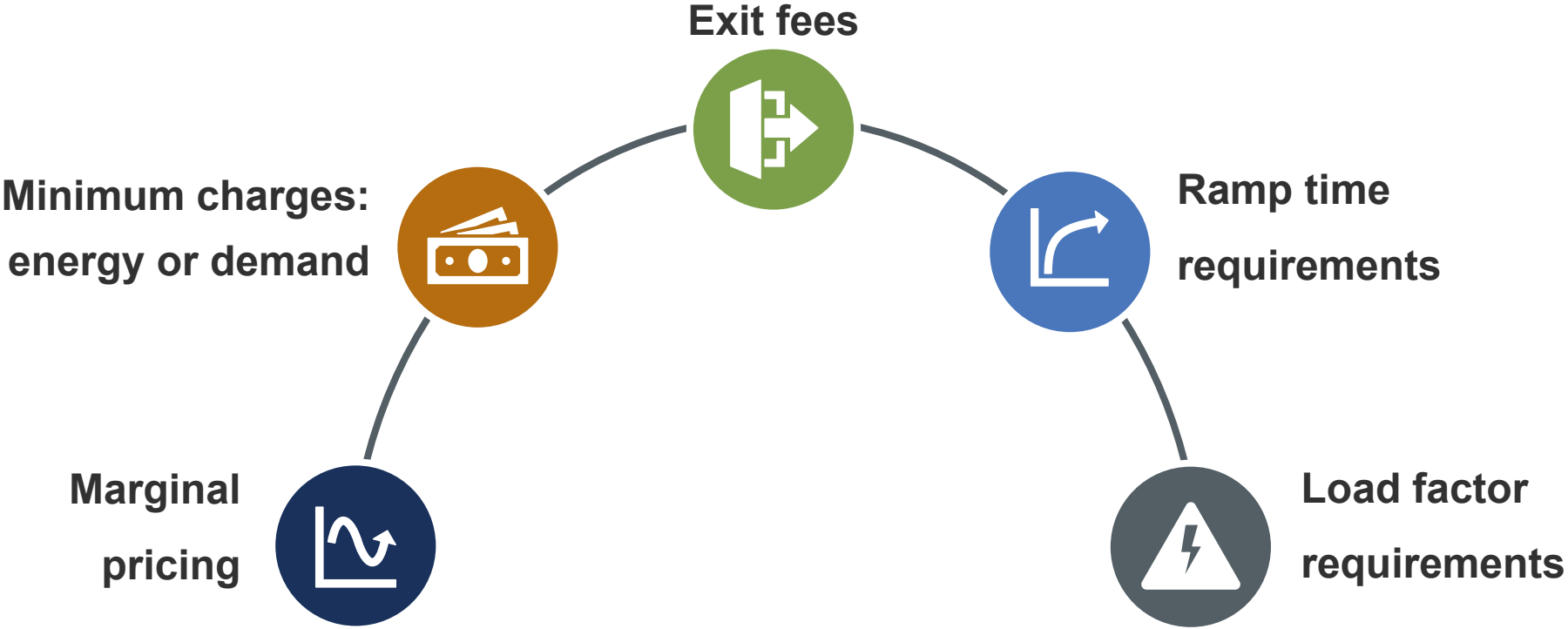
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# Concern over data center energy costs leading to higher utility bills



© E Source (2024 State of the Utility Customer Survey). **Base:** Total Respondents **Question B4k** Data centers use a lot of energy to support artificial intelligence, and data centers are expected to grow significantly over the next five years. How concerned are you that data centers will lead to higher utility bills for you and your family? (Rated Not Concerned at All to Extremely Concerned)

# Utility approaches to avoiding cost impacts on others



# Perceptions are also important to data centers



**Indiana Michigan Power, Amazon, Google, others agree on large load interconnection rules**

[Utility Dive](#) Nov. 25, 2024



**Meta Has Committed To Contribute Up To \$1M A Year To Entergy's "The Power To Care" Low-income Ratepayer Support Program...**

[Benzinga](#) · Dec 4, 2024



**Google donates \$500,000 to support energy efficiency efforts for Georgia Power customers**

[georgiapower.com](https://georgiapower.com)

April 3, 2025

Source: Microsoft stock images

# Duke University study reflects DR opportunity



Winter peak growth of 150 GW by 2034 - NAERC

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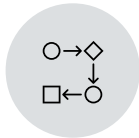
76 GW could be integrated quickly with annual curtailment rate of 0.25%

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Largest potential load integration could be PJM-18 GW, MISO-15 GW, ERCOT-10 GW, SPP-10 GW, and Southern Company-8 GW

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Opportunities to shift workload, use on-site generation, adjust operations

[Source: Rethinking Load Growth: Assessing the Potential of Large Flexible Loads in US Power Systems](#)

# Flexibility requirements for interconnection?



Data centers want fast interconnection and time-to-power.



Utilities have limited capacity (sometimes).



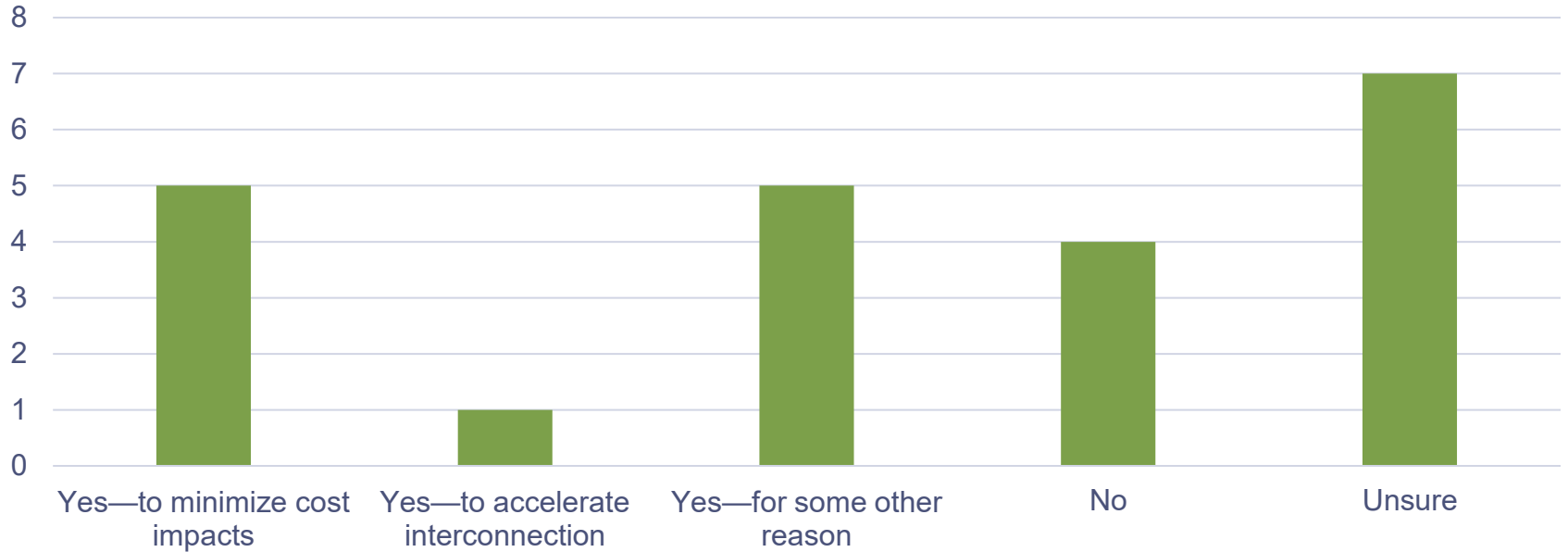
Can load flexibility requirements help balance these?

# Poll: Has your utility considered requiring load flexibility from large loads like data centers?

- 1) No
- 2) Yes—to accelerate interconnection
- 3) Yes—to minimize cost impacts
- 4) Yes—for some other reason
- 5) Unsure

# Poll results

Has your utility considered requiring load flexibility from large loads like data centers?



# Existing facilities can be an opportunity



Source: Microsoft stock images

# Efficiency opportunities

## Cooling

- Liquid cooling
- Economizing
- Setpoint reduction
- Application- and location-specific measures

## Waste heat reuse

- Colocation
- Thermal energy networks

## IT improvements

- Specialized chips
  - Tensor processing unit (TPU)
  - Data processing unit (DPU)
- Scheduling and “containers”

# Measuring data center efficiency



Power usage effectiveness:

$$PUE = \frac{\textit{Total facility energy use}}{\textit{IT equipment energy use}}$$

- Average PUE has improved
    - 2007: 2.50
    - 2023: 1.58
  - Varies with facility type and owner
    - Google fleet average Q1 2025: 1.08
  - PUE doesn't capture how useful or productive IT energy is
- “PUE served data centers well... but it's insufficient in today's generative AI era” —NVIDIA
  - Different orgs with different goals may need different sets of metrics
    - Dozens exist

# Questions





# FORUM 2025

## October 6, 2025: Fall Leadership Councils

E Source Account Management Leadership Council

E Source Customer Energy Solutions Leadership Council

E Source Customer Experience Leadership Council

E Source Marketing and Communications Leadership Council

E Source Mobility Leadership Council

[www.esource.com/forum2025](http://www.esource.com/forum2025)

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October 6–8, 2025

Sheraton Denver Downtown

[www.esource.com/forum2025](http://www.esource.com/forum2025)

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- Duke University, [Rethinking Load Growth Assessing the Potential for Integration of Large Flexible Loads in US Power Systems](#) (PDF)
- NVIDIA, [Dial It In: Data Centers Need New Metric for Energy Efficiency](#)
- Bipartisan Policy Center, [Electricity Demand Growth and Data Centers: A Guide for the Perplexed](#) (PDF)
- IEEE, [Metrics for Sustainable Data Centers](#) (PDF)
- US Department of Energy, [Data Center Master List of Energy Efficiency Measures](#) (PDF)

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- Sidewalk Infrastructure Partners, [Data Center Flexibility: A Call to Action](#) (PDF)
- Uplight, [The Power to Adapt: Data Center Energy Management and Load Flexibility Potential](#) (PDF)
- Energy, Environment, and Economics (E3), [Load Growth Is Here to Stay, but Are Data Centers?](#) (PDF)
- Lawrence Berkeley National Laboratory, [Electricity Rate Designs for Large Loads: Evolving Practices and Opportunities](#) (PDF)

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