



# Boosting bargaining power through granular battery market forecasting

## Research and advisory case study

April 13, 2021

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A West Coast power plant developer partnered with E Source to help them confidently negotiate with battery suppliers. The developer engaged the E Source Battery Solutions Research and Advisory team, using the E Source Battery Cost Model sensitivity calculator and reading E Source's quarterly battery market forecast reports to better understand the dynamics of the market in order to forecast the cost fluctuation for battery materials over time.

Do you need help with an battery initiative? Learn how the [E Source Battery Solution Research and Advisory team](#) can help you meet your goals.

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